

# ACTION NEWS

The Official Publication of the  
Southwestern Indiana Builders Association

2175 N. Cullen Ave      Evansville, IN 47715  
~ 812-479-6026 ~



JUNE, 2006  
VOL. 29, NO. 6



## In this Issue

- LIFE DIRECTOR.....pg 4
- REMODELORS RETURN TO COMMUNITY.....pg 6
- ECONOMIC LANDING.....pg 8
- GOLF.....pg 28
- LEGISLATIVE CONFERENCE.....pg 32



**President's Message**  
by **BILL KATTMANN**  
*Kattmann Construction, Inc.*

I was part of the Indiana delegation who traveled to Washington, DC last month to join about 1500 builders from across the nation for NAHB's annual Legislative Conference.

The NAHB staff did a good job preparing us on several issues to discuss with our senators and representatives. We were armed with information on legislative and regulatory issues that have great affects on housing, such as Tax Reform, Government Sponsored Enterprises Reform, and yes, even Immigration. With packets of talking points, we were ready to climb Capitol Hill.

See **PRESIDENT'S**, page 37

**The NAHB membership as a whole represents approximately 8% of the U.S. annual Gross Domestic Product.**

Presorted Standard  
U.S. Postage  
PAID  
Permit No. 1848  
Evansville, IN

# Special Edition



*See Parade Information throughout this issue!*

# Benthall Bros., Inc.



## Distributors of Fine Building Products

- Hurd Wood & Vinyl Windows & Doors
- Moss & Weatherlok Vinyl Windows
- Coronado stone veneer (*supply or install*)
- CHI overhead garage doors
- Entry Doors (*steel & wood*)
- Vinyl siding & trim (*dozens of colors*)

**424-0413**  
- Since 1943 -



## Free Delivery

### Largest Benjamin Moore Paint Inventory in the Tri-State

201 N. Royal Ave.  
**471-7070**

2201 W. Franklin St.  
**422-2901**

# Experience The Sun Difference

The Sun Difference means better products and service for you.

- Made to Order
- Regionally Manufactured
- Competitive Pricing
- High-Quality Products
- Great Selection
- Outstanding Service



Call (800) 328-1151

[www.sunwindows.com](http://www.sunwindows.com)



Action Pest Control is the tri-state's choice for proven protection against **all pests** - including ants, roaches and termites. Only Action combines the region's most advanced equipment and technology with the professional service the Tri-state has trusted for over fifty years.



[www.actionpest.com](http://www.actionpest.com)

## FOR ALL YOUR LIGHTING NEEDS

# Fan & Light World

400 S. Green River Road

- |                  |                   |
|------------------|-------------------|
| CEILING FANS     | MIRRORS           |
| CHANDELIERS      | BATHROOM LIGHTING |
| OUTSIDE LIGHTING | DOOR CHIMES       |
| KITCHEN LIGHTING | CENTRAL VACUUM    |
| RECESSED         | BATHROOM VENTS    |
| TRACKLIGHTING    | LAMPS             |
| FOYER LIGHTS     | INTERCOM SYSTEMS  |

**PHONE: 473-0535**

**MON. - FRI. 8-6**  
**SAT. 9-5**

## MARTIN BROTHERS STONE

265 Styles & Colors

Exterior/Interior

We Supply & Install

28 Years Talent / Experience

Showroom open

by appointment

(We are out laying stone!)

Low Overhead

Unmatched Service!!

**853-5440**

ELDORADO STONE

CULTURED STONE

# Schiff

AIR CONDITIONING • HEATING, INC.

2501 Broadway Avenue

Evansville, IN 47712

We're not comfortable until you are.

**(812) 423-0056**

# imi

IRVING MATERIALS, INC.

Ready Mixed Concrete  
"We're Proud of our work."

424-3551

or

1-800-723-7523

# CONCRETE

★★★★ Supply, LLC

"WHERE SERVICE AND QUALITY MEET"

QUALITY READY-MIX CONCRETE

- CURE AND SEAL PRODUCTS
- WIRE MESH
- REBAR
- TOOLS

4300 VOGEL RD.  
EVANSVILLE, IN 47715

PHONE (812) 474-6715

FAX (812) 474-6717



ACTION NEWS is the Official Publication of the Southwestern Indiana Builders Association  
Advertising Information available upon request.

**EXECUTIVE OFFICES**

2175 N. Cullen Avenue  
Evansville, Indiana 47715  
Phone: 812-479-6026  
Fax: 812-479-6340  
Office Hours:  
8:30 a.m. to 4:30 p.m.  
Website:  
[www.SIBAonline.org](http://www.SIBAonline.org)

**2006 OFFICERS**

**President**  
*Bill Kattmann, Kattmann Construction, Inc.*

**Vice President**  
*Jeff Happe, Happe & Sons Construction*

**Treasurer**  
*Max Jones, Heritage Federal Credit Union*

**Secretary**  
*John Graupner, Lowe's Home Centers*

**Immediate Past President**  
*Bill Badger, Sr., Badger Construction, Inc.*

**Executive Director**  
*Bill Pedtke*

**BOARD OF DIRECTORS**

<b>BUILDERS</b>	<b>ASSOCIATES</b>
<i>Dan Buck</i>	<i>Bruce Biggerstaff, Sr.</i>
<i>Shane Clements</i>	<i>Mark Hansen</i>
<i>Greg Kuhlman</i>	<i>John Schneider</i>
<i>Bruce Miller</i>	<i>Darren Spainhoward</i>
<i>Dave McClary</i>	<i>Ted Ubelhor</i>
<i>Chad VanZilen</i>	<b>REMODELERS</b>
<i>Mike Zehner</i>	<i>Steve Fest</i>
	<i>Ken Stevens</i>

SIBA LIFE DIRECTOR: W.C. "Bud" Bussing

**2006 COMMITTEE CHAIRS**

**MEMBERSHIP**  
*Mike Zehner, Zehner Development*

**REMODELORS' COUNCIL**  
*Larry Koch, Koch Construction*

**PARADE**  
*Jeff Happe, Happe & Sons Construction*  
*Ann-Marie Dougan, VECTREN*

**GOLF OUTINGS**  
*Danny Davis, Davis Homes*

**LEGAL ADVISOR**  
*Shannon Frank, McCray Lavallo Frank & Klingler*

**CHRISTMAS DANCE**  
*Jennifer Mitchell, Windows of Evansville*

**CODES**  
*Ron Dauby, Dauby Construction, Inc.*  
*Dave McClary, River Valley Homes*

**POLITICAL ACTION**  
*Carl Shepherd, Shepherd Construction*

**SCHOLARSHIP**  
*Bill Kattman, Kattmann Construction, Inc.*

**STATE DIRECTORS**

<i>Bill Badger, Sr.</i>	<i>Sandy Smith Jones</i>
<i>Alan Bosma</i>	<i>Darrell Spears</i>
<i>Jeff Happe</i>	<i>Ted Ubelhor</i>
<i>Bill Kattmann</i>	<i>Mike Zehner</i>
<i>Mike Martyn</i>	

**IBA LIFE DIRECTORS**

<i>*W.C. Bussing</i>	<i>Larry Koch</i>
<i>Ron Dauby</i>	<i>Damien Scheessele</i>
<i>Bob Hatfield</i>	<i>David Schroeder</i>
<i>*Steve Heidorn</i>	<i>*Carl Shepherd</i>

*\* denotes Past State President*

**NATIONAL DIRECTORS**

*Carl Shepherd, Bill Badger, Sr.  
and Bill Kattmann*

**SIBA STAFF**

**EXECUTIVE DIRECTOR**  
*Bill Pedtke*  
E-mail: [bpedtke@SIBAonline.org](mailto:bpedtke@SIBAonline.org)

**ASSOCIATION SERVICES DIRECTOR**  
*Shannon French Holt*  
E-mail: [sholt@SIBAonline.org](mailto:sholt@SIBAonline.org)

**ADMINISTRATIVE ASSISTANT**  
*Nancy Marden*  
E-mail: [nmarden@SIBAonline.org](mailto:nmarden@SIBAonline.org)

**ACTION NEWS 2006 DEADLINES**

Issue	Deadline
January	December 16
February	January 18
March	February 17
April	March 17
May	April 14
June	May 12
July	June 16
August	July 14
September	August 18
October	September 15
November	October 13
December	November 17

**SPECS**

Ad Size	Width	Height
1/9-Page	2 1/2" x	3 1/4"
1/2-Page	7 1/2" x	4 3/4"
Full Page	7 1/2" x	9 3/4"
Insert	7 1/2" x	9 3/4"

*All artwork, logos, photos and graphics must be in black and white or grayscale format.*

**RATES**

Size	1X	3X	6X	12X
Ninth	\$30	\$90	\$180	\$360
Half	\$60	\$180	\$360	\$720
Full	\$117	\$351	\$702	\$1404
Insert	\$205	\$615	\$1230	\$2460

*The information provided in this publication is for informational purposes only. Due to complexities of applicable building codes, construction applications, and facts specific to each situation, individuals should consult with a qualified contractor regarding specific construction needs or concerns.*

*SIBA does not guarantee acceptance by any member nor does it guarantee any products or services offered by MMIC or Logan Lavelle & Hunt. SIBA recommends that members perform their own due diligence and consult with appropriate advisors regarding all insurance products and programs.*

# JUNE: HURRAY FOR AFFORDABLE HOUSING



## The Pedtke Perspective

by  
Bill Pedtke

June is the month to celebrate affordable housing in southwestern Indiana. And the Parade of Homes is the perfect way to deliver a message to all who need to hear it: Affordable Housing is the key to a successful growing community.

Growth is good. For any community, growth is a necessary and key ingredient. To ensure growth occurs in a community, affordable housing must be realistic for those in the workforce in the community.

I recently returned from a trip to the National Association of Home Builders, where I heard stories about affordable housing taking a backseat to the wishes of a few loud mouths at a podium sometimes known as “No-Growthers”.

It's the responsibility of the community leaders to see the bigger picture, and appreciate the role Affordable Housing plays in a community. It's also the responsibility of those in the industry to make elected officials leaders aware of this.

If I were an elected official, here are some points about affordable housing that would play into my decision making.

1) Affordable Housing is critical to every community. Once a city or town is convinced it needs to grow with jobs and tax base, then affordable housing needs to be made one of its top goals. Then flaunt it at every opportunity to meet with potential large employers, who use affordable housing as a measuring stick for locations.

2) Affordable housing is a great return on the community's investment. Not many other investments come back to pay off. Studies of the economic and fiscal impacts of new housing in Indiana show that new housing overwhelmingly pays for itself. The upfront fees, and user fees, and all the new taxes generated by households living

in the community are undeniable.

3) Affordable housing is a basic need of the people in a community, but it's quickly rising toward their #1 concern. Along with health care and their jobs, Americans worry about being able to afford their home. Seventy-two percent of those surveyed last year said that affordable workforce housing should be a concern of politicians.

4) Affordable housing is controllable, and can be guided geographically. Infrastructure is the key to guiding all growth – including housing. As developers and builders study what land is available for the future, one of the greatest factors is water and sewer lines, as well as roads. Growth patterns follow utilities.

5) Affordable housing must meet the demand of the workforce in the community. Location really is so important. Also, important factors are amenities, lot sizes, and styles. If a subdivision had all the right amenities but was

on the wrong side of town, forget it. For housing to play its role in a good economy, the supply must play to the demands.

6) Affordable housing is attacked everyday, and needs to be protected with all due diligence. Individuals or small groups launch expensive proposals to housing regulations. They push their individual agenda. Remember this: for every person who signs a petition against a housing project, there are thousands of people who have signed a mortgage and made a long-term financial commitment to own their home exactly where and how it is.

God bless them, these homeowners simply don't have the time for a public meeting to state the obvious facts about environment, farmland, or open space. These irrational arguments are not worth the artificial increase in home prices, nor are they worthy of our citizens' time. Let's hear it for affordable housing – it's what we want.

## SHEPHERD EARNS NATIONAL LIFE DIRECTOR

Congratulations to Carl Shepherd, Evansville, who recently was honored as the newest Life Director to the National Association of Home Builders (NAHB). Representing SIBA, Shepherd attended at least two of only three meetings each year for ten years to earn the Life Director status on the NAHB Board of Directors.

About the time and money invested he's invested, Shepherd says, “Over

the years, I have truly enjoyed my involvement in the Builders Association – at all levels. It's been good for my business, and I've had a lot of fun. But this Life Directorship is something I've had my eye on for quite some time. I'm very proud of it.”



*Life Director Carl Shepherd (right) is pictured with NAHB Vice President and Secretary Joe Robson after the NAHB Spring Board meeting May, 2006.*

Shepherd continues to serve as the Chairman of the State Builders Convention. Shepherd served as SIBA President in 1991, and is one of only five SIBA members ever to serve as President of the Indiana Builders Association, in 1998.

# Logan Lavelle Hunt Insurance Agency, LLC

*The source for all your home builder  
and contractor insurance needs.*

**L**ogan Lavelle Hunt Insurance Agency, LLC, and The Motorists Insurance Group are proud to announce their endorsement by the Southwestern Indiana Builders Association (SIBA) to provide coverage for its members through the SIBA Business Insurance Program.

The SIBA Business Insurance Program is the only insurance program that provides association discounts and customized coverages to SIBA members.

#### Count on Logan Lavelle Hunt for:

- The SIBA Business Insurance Program provides customized coverages for property, general liability, builders risk, auto, umbrella, tool, equipment coverage and workers' compensation.
- You'll have peace-of-mind knowing that your unique insurance needs are being met by the *only* firm endorsed by SIBA to administrate the Business Insurance Program.
- One-stop insurance shopping. One agency with all the coverages you need, including personal auto, home, employee benefits, life, and financial planning.

*"We're proud to have earned  
SIBA's endorsement.  
Call Logan Lavelle Hunt  
today, and let us  
review all of your  
business insurance needs."*

—Trent Hunt



*Trent Hunt, Executive V.P.  
Logan Lavelle Hunt  
Insurance Agency, LLC*

**Logan Lavelle Hunt Insurance Agency, LLC**  
5150 Charlestown Road, Suite 2  
New Albany, Indiana 47150  
(812) 949-7444 • Toll-free: (877) 949-7444  
Fax: (812) 949-7442

[www.LLHins.com](http://www.LLHins.com) • e-mail: [trenthunt@LLHins.com](mailto:trenthunt@LLHins.com)



**LOGAN LAVELLE HUNT  
INSURANCE AGENCY, LLC**  
The Cornerstone of Your Future

**The Motorists Insurance  
Group, You know us.®**

## RC ROSTER

### REMODELERS

Bosma Construction  
 Comfort Homes  
 Core Contractors, Inc.  
 Creative Interiors  
 Dunn Building & Consulting, LLC  
 Fest Construction, Inc.  
 Happe & Sons Construction  
 Head's Construction, Inc.  
 Heidorn Construction, Inc.  
 Homes by John Peninger  
 JD's Construction  
 Koch Construction Inc.  
 Martin Brothers & Co., Inc.  
 MCF Construction  
 Nurrenbern Construction  
 Popham Construction Co.  
 Sandy Smith Builder, Inc.  
 Scheessele & Sons Construction  
 Shepherd Construction, Inc.  
 Daniel E. Temme Architect  
 Tri-State Restoration Contractors

### ASSOCIATE MEMBERS

Allied Building Products  
 All-Weather Products, Inc.  
 American Wholesalers  
 Benthall Bros Inc  
 Champion Windows  
 Diversified Mech & Plb Service  
 Electric 2000, Inc.  
 Evansville Tile Distributors  
 Evansville Winnelson  
 Fifth Third Bank  
 Gabe Mehringer Plumbing  
 Graber Insealators, Inc.  
 ICI Paints, Inc.  
 Indiana Wholesalers Inc.  
 K-I Lumber & Building Materials  
 Ken Stevens, F.C. Tucker Emge Realtors  
 Kight Lumber Co., Inc.  
 King's Great Buys Plus  
 Kitchen Interiors  
 Lance Cabinet Shop  
 Lensing Building Specialties  
 Louisville Tile Dists. Inc.  
 Michael Gourley & Sons  
 Old National Bank  
 Overhead Door Co. of Evansville  
 Paint 'N Stuff, Inc.  
 Patton Heating & Air  
 PPG / Porter Paints  
 River City Elevator  
 Scholz Drywall & Interiors, Inc.  
 Sears Contract Sales  
 Shelter Distribution  
 Sherwin Williams  
 Sun Windows, Inc.  
 Swat Pest  
 Windows of Evansville

# REMODELERS COUNCIL

### 2006 Officers

Chairman: Larry Koch  
 Vice Chairman: Nina Lance  
 Secretary/Treasurer: Jeff Head

## RC 'Return to the Community'

In honoring National Home Remodeling Month, members of the Remodelers Council (RC) volunteered their time and skills on Thursday, May 18<sup>th</sup> to help a much-deserving military family.

For this year's project, the Council was introduced to Victoria Sumner, the wife of a US military man stationed in Iraq. The Sumner home, located in Evansville, was in need of some repairs and Victoria's husband was due in for a 10-day leave later in May. "It just



Council members stop for one quick photo op in front of the home on May 18th. From left to right: Damien Scheessele, Dennis McNeely, Rick Oakley, Shawn Miller, Larry Koch, Steve Heidorn & Brad Land. No shown are Jeff Happe and Justin Rodenburgh.



Sumner home before

couldn't have come at a better time," said RC chairman, Larry Koch. "We wanted a worthy project to honor Remodeling Month. We also wanted to show our appreciation and support for our area's military personnel who are serving on our behalf," said Koch. "It's a nice change of pace to utilize members' skills and expertise instead of just their pocket books to give back to the community," said Executive Director, Bill Pedtke.

*continued next page*



Sumner home after



RC Chairman, Larry Koch, presents a photo of the Council members present at the workday project along with a gift certificate for Victoria and Sgt. Sumner to enjoy a dinner out during his brief time home.

**NEXT REMODELERS  
COUNCIL MEETING**  
 Joint meeting with NKB

**JUNE 27, 2006**

**4:30 pm**

**@ HealthSouth Rehab**  
 (4100 Covert Avenue)

### Return to the Community, *continued*

Council members focused primarily on the bathroom where water had damaged an exterior wall around the window and tub. ReBath, LLC of Mesa, AZ donated materials for the bath. Several other Council members donated materials, their time and expertise. After a long, full day of work, the house had a new bath tub, new siding to replace where the window had been, a new gutter along the back of the house, and new front steps and decking to the front door where a long ramp had been removed. Some new vinyl flooring has been donated and still needs to be installed in the utility room, and one Council member has agreed to paint the new front steps and do some touch-up maintenance painting around the house.



<<Bath before

>>Bath AFTER>>



# For ALL Your Lawn & Garden Needs... Combs Has it!

- 17-Acre, Full-Service Garden Center
- High-Quality Annuals, Perennials, Trees & Shrubs
- The Most Experienced Design Staff in the Tri-State
- Professional Design and Installation
  - Water Gardens & Falls, Stone Terraces, Retaining Walls, Walkways and Patios and more!
  - Wide Assortment of Landscaping Materials
    - Beautiful Benches and Fountains
    - Silk Wreaths, Flower Arrangements, Decorative Items, and more!





## MEMBERSHIP MOMENTS

by  
*Shannon French Holt*

# PARADE BANQUET 2006

The Annual Awards Banquet for the 2006 Parade of Homes is scheduled for Tuesday, June 13<sup>th</sup> at the Executive Inn Downtown. Cocktail hour will begin at 6:00pm with dinner at 7:00pm. Entertainment at 8pm will be immediately followed by the REAL reason we are all there.....the 50 Parade of Homes Awards!

This year's committee looked long and hard to find a comedian that could "stand-up" to the performers of the past. After some wide searching, Comedian David Crowe was booked with great confidence! Crowe's been heard on Bob and Tom, performed for such clients as Microsoft, Boeing, Target and the US Airforce and has been featured at clubs such as Catch a Rising Star in Vegas, the Comedy Store in London and numerous Funny Bones across the country. Crowe has even entertained former President Clinton.

With more than 60 newly built and innovatively outstanding homes entered in the Parade, the 2006 Awards Banquet promises to, once again, be SIBA's biggest event of the year. At the time of this publication there were only 10 tickets still for sale at the SIBA office. Tickets are sold on a first-come, first-served basis. There are no refunds and no returns. **ONE TICKET PER ATTENDEE IS REQUIRED TO ENTER THE AWARDS BANQUET!!!!** Once the tickets are gone, they're gone! No exceptions. SIBA will maintain a list of people needing tickets and people with tickets available for members. Don't miss your chance to be part of SIBA's biggest night of the year! Call the SIBA office ASAP to see if seats are still available—479-6026.

**PARADE AWARDS  
BANQUET  
TUESDAY, JUNE 13  
6pm @ Executive Inn**  
(See [www.SIBAonline.org](http://www.SIBAonline.org) or  
call 479-6026 for tickets)

# PARADE BUILDERS! PARADE DATES TO REMEMBER

**June 8 & 9: Parade Bldr Sign and Book pick up**

(8:30am-4:00pm @ SIBA Office)

**Saturday, June 10: Parade Inspections**

(8:00am Parade Entry must be open to be inspected for completion)

**Saturday, June 10: Parade Photos**

(8:00am Parade Entry must be open for photos taken, used for Awards Banquet)

**Saturday, June 10: Parade Opens**

(1:00-6:00pm Parade Entry must be open to the public)

**Monday, June 12: Parade Judging**

(8:30am Parade Entry must be open for judging)

**Tuesday, June 13: Realtors Tour**

(9:00am-1:00pm (optional) Parade Homes open to Realtors Only)

**Tuesday, June 13: Parade Awards Banquet**

(6:00pm @ Executive Inn Downtown, tickets for advanced purchase only)

## SUMMER GOLF AT RHCC JULY 10, 2006

The 2006 Golf Committee is working on details for SIBA's Annual Summer Golf Outing at Rolling Hill Country Club.

This year's summer outing will be held on Monday, July 10<sup>th</sup>. Teams will again be limited to 28 foursomes in both the afternoon and morning sessions, and foursomes will be sold on a first-come-first-served basis.

At time of publication, there were only 2 foursome slots left in the afternoon session! Reserve your spot today by faxing the Registration and Sponsorship forms from **pages 28 & 29** of this issue for from SIBA's website at [www.SIBAonline.org](http://www.SIBAonline.org), "Newsflashes".

## ECONOMIC FORECAST BINDERS

Hard copies from NAHB's webcast, "Housing and the Economy" are available at the SIBA office. The Construction Forecast was sponsored by Countrywide Home Loans, and held live at the SIBA office. The hard-copy of the handouts include graphs and charts that accompanied reports by national experts on the economy, and housing in particular. Subjects included are Economic Forecast, Housing Outlook, Bubbles Popping, Finance Options, Housing Prices, and Building Materials.

The conference is held twice per year in Washington, DC. But local HBA's accessed the conference via the internet at their local office buildings.

Copies of the reports are available to SIBA members as supplies last. If interested, contact the SIBA office (479-6026).

## BUCKLE UP FOR SOFT LANDING

After soaring to record levels for three consecutive years, the single-family housing market is gliding toward a "soft landing" in 2006, as rising interest rates, affordability issues and a reduced role for investors and speculators soften demand, according to economists at the NAHB Construction Forecast Conference in Washington, D.C. on April 27.

"After topping out in the third quarter of last year, it is pretty clear that the housing sector is in a period of transition.

Sales and starts are trending lower toward more sustainable levels," said NAHB Chief Economist David Seiders. Even so, the slowing housing market is not likely to derail the current economic expansion as other industries pick up the slack.

Expressing a similar assessment, Michael Moran, chief economist at Daiwa Securities America Inc., said, "The housing sector is going through an adjustment, not a collapse."

See **SOFT LANDING**, page 30

## 2006 MEMBERSHIP TOTALS

<b>As of:</b>	<b>12/31/05</b>	<b>4/30/06</b>
Builders	127	123
<u>Associates</u>	<u>279</u>	<u>263</u>
Total	406	386
<i>Y-T-D Net Growth: -4.9%</i>		<i>Annualized Retention: 82.3%</i>
<i>Total jobs represented: 17,885!</i>		

## Up For Renewal...

Airtight Insulation Co., Inc.  
 American Wholesalers, Inc.  
 BJ's Home Accents, Inc.  
 Cater Video & Security  
 Combs Landscape & Nursery, Inc.  
 Elaborate Tile Company  
 Engler's Flashing Works  
 Euronique Inc.  
 Evansville Titles  
 J.S. Irrigation Service  
 Jack Frost, Inc.  
 Kitchen Interiors  
 Koressel Glass Company  
 Lance Cabinet Shop  
 Luton Landscaping  
 Lynnville National Bank  
 Messinger Construction, Inc.  
 Michael J. Couch Landscaping  
 NiteLiters, Inc.  
 RE/MAX Services  
 Rohrscheib Construction  
 Sticks & Stones Landsc. Materials  
 Tracy Zeller Home

*These members are up for renewal in June. If you see them, offer a friendly reminder to renew!*

## LAST CHANCE TO RENEW

### BUILDERS

JDH Construction, Inc.  
 Pharaoh Development LLC  
 Toby Nelson Construction LLC

### ASSOCIATES

Ditch Witch Equipment  
 Erosion Resources & Supply, Inc.  
 Schroeder's Landscapes  
 Superior Deck & Fence Co.

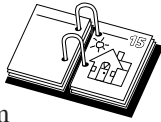
*As of 5/19/06, these members have not renewed their Membership Dues and will lapse at the end of this month. If you see them, offer a friendly reminder of the benefits of being a SIBA member.*

**BUILDERS &**  
  
**ASSOCIATES**  
 Do Business with a Member

## WELCOME NEW MEMBER

### AT&T

Mike Amato  
 220 N Meridian St, Rm 1275  
 Indianapolis, IN 46204  
**Phone:** 317-265-0090  
**Fax:** 317-265-0209  
**E-mail:** ma4314@att.com  
**WebSite:** www.att.com



## DIRECTORY UPDATES

*The following are corrections, changes and updates to the 2006 Membership Directory and Reference Handbook. Please make the appropriate changes to your directory to keep it up-to-date.*

### 2-10 Home Buyers Warranty

New Address: 9187 Greenridge Lane #28  
Bloomington, IN 47401  
 New Phone: 812-327-0620  
 New Fax: 812-824-3123

Pg 54

### Action Painting LLC

New Address: 4877 State Rd 261 – Suite A  
Newburgh, IN 47630

Pg 55

### Evansville Drywall Supply

New Name: NexGen Building Supply

Pg 73

### Harding Shymanski & Co.

Primary Contact: Randy Schulz

Pg 83

### Harmco Sales

New Address: 5655 Garden Valley Road  
Newburgh, IN 47630

Pg 83

## NAHB'S HOUSING FORECAST IS BASICALLY ON TRACK

We continue to believe that the evolving housing slowdown essentially constitutes a moderate adjustment toward more sustainable levels of production, following the record surge in 2005 that was fueled by extraordinary demand for single-family homes and condo units by investors/speculators. So far, total housing starts are down by nearly 1% on a year-to-date basis, and NAHB's forecast continues to show a 6.1% decline in total housing starts for 2006 as a whole — following an equivalent increase last year. We're projecting relatively large declines for single-family starts and the condo component of multifamily starts.

## NEW HOMES FOR SALE ON SIBA WEBSITE

Builders can now post new construction housing for sale on [www.SIBAonline.org](http://www.SIBAonline.org). This service is for SIBA Builder Members only and is free of charge! To post your homes, go to [www.SIBAonline.org](http://www.SIBAonline.org), Member Login. Use your user name and password to access your personal account and walk through the easy, user-friendly steps to sell your new home. You can even list a separate sales agent and contact info.

Call the SIBA office, 479-6026, if you need your username and password.

## IMMIGRATION POINTS FOR BUILDERS

"What is an I-9 form?"

"When do I need an I-9?"

The NAHB has compiled some important points for builders with regard to the immigration laws. Now that this issue has surfaced as the nation's front legislative issue, builders should review these quick facts to know their rights and responsibilities. Go to the SIBA website at [www.SIBAonline.org](http://www.SIBAonline.org), under NEWSFLASHES see "Immigration".

# SIBA Spike Club Members

## SUPER SPIKES

(250-499)

<b>Tommy Thompson</b>	<b>329</b>
<i>Thompson Homes, Inc.</i>	
<b>Bob Hatfield</b>	<b>267</b>
<i>Custom Homes by Bob Hatfield</i>	

## ROYAL SPIKES

(150-249)

<b>Carl Shepherd</b>	<b>231</b>
<i>Shepherd Construction, Inc.</i>	
<b>Mike Talbert</b>	<b>220</b>
<i>Homes by the Talbert Group</i>	
<b>Steve Heidorn, CGR CGB CAPS</b>	<b>187</b>
<i>Heidorn Construction, Inc.</i>	
<b>Ron Dauby</b>	<b>184</b>
<i>Dauby Construction</i>	
<b>Scott Jagoe</b>	<b>181</b>
<i>Jagoe Homes, Inc.</i>	

## RED SPIKES

(100-149)

<b>Ron McGillem</b>	<b>146</b>
<i>R.A. McGillem Custom Homes</i>	
<b>Alan Bosma, CGB CGR</b>	<b>141</b>
<i>Bosma Construction, Inc.</i>	
<b>C. Frank Scholz</b>	<b>131</b>
<i>Scholz Drywall &amp; Interiors, Inc.</i>	
<b>Sandy Smith Jones</b>	<b>130</b>
<i>Sandy Smith Builder, Inc.</i>	
<b>Jeff Hatfield</b>	<b>125</b>
<i>Core Contractors</i>	
<b>Dan Buck</b>	<b>121</b>
<i>Dan Buck Development</i>	
<b>Glenn Nurrenbern</b>	<b>118</b>
<i>Nurrenbern Construction</i>	
<b>Brad Sterchi</b>	<b>109</b>
<i>Sterchi Homes Corporation</i>	
<b>Damien Scheessele</b>	<b>108</b>
<i>Scheessele &amp; Sons Construction</i>	
<b>Larry Koch, CGB</b>	<b>107</b>
<i>Koch Construction, Inc.</i>	
<b>W.C. "Bud" Bussing</b>	<b>105</b>
<i>Bussing Construction</i>	

(as of 4/30/06)

## GREEN SPIKES

(50-99)

<b>Brad Killebrew</b>	<b>92</b>
<i>Killebrew Brick, Inc.</i>	
<b>Al Bauer, Jr.</b>	<b>87</b>
<i>Bauer Homes</i>	
<b>Bill Badger, Sr.</b>	<b>80</b>
<i>Badger Construction, Inc.</i>	
<b>Mike Martyn</b>	<b>76</b>
<i>Martyn Custom Homes</i>	
<b>Dick Zirkle</b>	<b>67</b>
<i>Benthall Brothers, Inc.</i>	
<b>Danny Davis</b>	<b>64</b>
<i>Davis Homes</i>	
<b>Bill Jagoe</b>	<b>55</b>
<i>Jagoe Homes, Inc.</i>	
<b>John Peninger, CGB GMB CAPS</b>	<b>56</b>
<i>Homes by John Peninger</i>	
<b>Darrell Spears</b>	<b>55</b>
<i>Spears &amp; Norman Homes</i>	
<b>Jim Muth</b>	<b>52</b>
<i>Complete Lumber, Inc.</i>	
<b>Jim Arvin</b>	<b>52</b>
<i>Arvin Sign Services</i>	
<b>Wayne Henning</b>	<b>51</b>
<i>Old National Bank</i>	

SIBA Members must earn six spike credits within two years to become a Blue Spike. Blue Spikes must then recruit two spikes per year until they reach Life Spike status with 25 Spikes.



**NAHB SPIKE CLUB**

## LIFE SPIKES

(25-49)

<b>Herb Schumacher</b>	<b>46</b>
<i>Schumacher Custom Homes</i>	
<b>Walt VanZilen</b>	<b>46</b>
<i>Selective Homes by Chad &amp; Dad</i>	
<b>Rick Oakley, CGR CAPS</b>	<b>43</b>
<i>Creative Interiors/ReBath</i>	
<b>Bert Warner</b>	<b>33</b>
<i>Windows of Evansville</i>	
<b>Jill Hayden</b>	<b>32</b>
<i>J.H. Hatfield Homes</i>	
<b>Robbie Sears</b>	<b>32</b>
<i>VECTREN</i>	
<b>Mike Zehner, CGB GMB</b>	<b>31</b>
<i>Zehner Development Corporation</i>	
<b>Rick Schapker</b>	<b>28</b>
<i>Pella Windows &amp; Doors</i>	
<b>Chris Combs</b>	<b>27</b>
<i>Combs Landscape &amp; Nursery</i>	
<b>Ted Ubelhor</b>	<b>27</b>
<i>Fifth Third Bank</i>	
<b>Mike Frank</b>	<b>26</b>
<i>Insulpro, Inc.</i>	

## BLUE SPIKES

(6-24)

<b>Jeff Happe</b>	<b>24</b>
<i>Happe &amp; Sons Construction</i>	
<b>Brent Holweger</b>	<b>23</b>
<i>Holweger Development &amp; Construction</i>	
<b>Tony Arvin</b>	<b>13</b>
<i>Arvin Construction Co., Inc.</i>	
<b>Jon Newcomb</b>	<b>13</b>
<i>Folz Realtors</i>	
<b>David McClary</b>	<b>11</b>
<i>River Valley Homes</i>	
<b>Jennifer Mitchell</b>	<b>11</b>
<i>Windows of Evansville</i>	
<b>Bruce Miller</b>	<b>9</b>
<i>Barrington Development</i>	
<b>Chad Ailstock</b>	<b>8</b>
<i>Ailstock Homes, Inc.</i>	
<b>Chuck Murphy</b>	<b>6</b>
<i>Murphy Homes, Inc.</i>	

# NEW MEMBER ORIENTATION

The first New Member Orientation of 2006 was held last month to welcome members that have joined SIBA in the last 6 months. Two of SIBA's most experienced members were on hand to welcome the new members.

Carl Shepherd, Shepherd Construction, and Steve Heidorn, Heidorn Construction, Inc. arrived early Thursday morning to talk about Association benefits from the national to the local level.

The orientation began bright and early at 7:30 a.m. with a brief welcome and introduction to fellow members and SIBA staff. After getting acquainted and munching on coffee cake and fruit, Shepherd, SIBA & IBA Past President and National Director, took the newbies through benefits, services and materials provided by the National Association of Home Builders. Heidorn, also a SIBA and IBA Past President, then discussed a few of the many benefits of our state and local associations.

All new members since December 2005 were invited to attend. More than 10 new members were in attendance at the May 4<sup>th</sup> orientation. New companies represented included AT&T, Airpros, South Central

Communications, Diversified Mech. & Plumbing Svc., E&B Paving, Inc., Elements Interior Architects, Life Mortgage Group and ThermalCell Insulation.

The next New Member Orientation will be held August 24, 2006. All new members since the last orientation will receive special invitations, however, *all members* are always welcome to attend and learn more about their association.



<<Some of SIBA's most experienced members (l-r) Steve Heidorn and Carl Shepherd lead the New Member Orientation.



## Evansville's Place for Paint

Get the job done right with high-quality products, top-notch service and unmatched expertise from Sherwin-Williams.



### Cashmere® Interior Latex Paint

Buttery smooth, beautifully rich finish



### Duration Home™ Interior Latex Coating

The ultimate in beauty and washability



### Builders Solution™

Unique two-coat system provides ultimate touch-up and smooth, even surfaces to eliminate callbacks



### ProClassic® Alkyd

Provides a smooth and durable finish with no brush or roller marks

The Pros Know. Ask Sherwin-Williams® [sherwin-williams.com](http://sherwin-williams.com)

Not responsible for typographical or artwork errors. ©2005 The Sherwin-Williams Company.

### The most locations to serve you!

#### Diamond

632 Diamond Avenue  
812-422-3641

#### Green River

811 South Green River Road  
812-476-4951

#### Henderson

1350 North Green Street  
270-827-0293

#### Evansville

4650 Lloyd Expressway  
812-426-1900

#### Newburgh

8090 Park Place  
812-853-3900

# GABE MEHRINGER PLUMBING, INC.

PL81055103

"Where Quality Begins Inside the Walls"

New Home Specialist  
Repairs & Installations

**Since 1971**

Newburgh                  Evansville  
853-2321                  479-1614

# AMERICAN SEAL COATERS, LLC



**BASEMENT & CRAWLSPACE**

**WATERPROOFING CONTRACTORS**

**812-430-6851**  
[www.houseguard.com](http://www.houseguard.com)

Get your dream home with Evansville Federal Credit Union!



**Traci Harty**  
Residential Mortgage Manager

- Fixed Rate Mortgages
- Adjustable Rate Mortgages
- Construction Loans
- 100 % Financing
- Investment Properties

**Evansville**  
Federal Credit Union  
Together, We'll Make It Happen.™  
812.424.2621 · [www.evansvillefcu.org](http://www.evansvillefcu.org)

# LENSING BUILDING SPECIALTIES™

- Windows & Doors
- Kitchen & Bath Cabinets
- Wire & Melamine Storage
- Fireplaces
- Garage Doors

Business Office:

**423-6891**

600 North Sixth Avenue • Evansville, IN

**Home Consultants Center™**  
Builder Showrooms located in  
Evansville • Owensboro



# Scholz Drywall and Interiors

609 N. Weinbach Avenue  
Evansville, IN 47711



**Fehrenbacher Cabinets, Inc.**  
8944 Highway 65  
Evansville, IN 47720

Custom Cabinet design, manufacturing, and installation  
Granite, Zodiaq, Corian, and Laminate Countertops

**Sub-Zero/Wolf, Asko, Kitchen Aid,  
Whirlpool Appliances**

(812) 963-3377 [www.fci3.com](http://www.fci3.com)

# AD SPACE AVAILABLE CALL 479-6026



State of the art Design and Manufacture

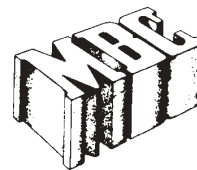
- ▲ Trusses                  ▲ Prefab Wall Panels
- ▲ Components          ▲ Crane Service

P.O. Box 191 • 810 HYROCK BLVD. • BOONVILLE, IN 47601

PHONE (812) 897-3064 • FAX (812) 897-3069

1-888-388-3064

"MEETING YOUR NEEDS SINCE 1920"



# MILLER BLOCK AND BRICK CO.

- CONCRETE BLOCKS
- ARCHITECTURAL BLOCKS
- FACE BRICKS
- PATIO BRICKS
- CONCRETE PAVERS
- GLASS BLOCKS
- MASONRY SUPPLIES

1700 W. FRANKLIN ST. EVANSVILLE  
NEXT TO PIGEON CREEK BRIDGE

**422-2864**

# SIBA AWARDS SCHOLARSHIPS

On Tuesday, May 9, 2006 the Southwestern Indiana Builders Association awarded four hard-working students \$500 scholarships to the university of their choice. During a special ceremony at SIBA's monthly membership meeting, Amy Walker of the Public Education Foundation presented the students with a certificate.

The winners of this year's scholarships are:



**AMY LYNN ARVIN**, daughter of Tony & Nancy Arvin. Amy will graduate from North High School and attend Indiana University in the fall, majoring in Biology.

**ANDREW PATRICK BRAKER**, son of Tim & Mindy Braker, graduating from Reitz High School and attending Vincennes University in the fall. Andrew plans to major in Construction Technology and minor in business.

**ASHLEY RAE ELPERS**, daughter of Tim & Cathy Elpers. Ashley is graduating from Central High School and will attend Purdue University in the fall where she will major in Dietetics.



**SUSAN "KATIE" ST. CLAIR**, daughter of Brent St. Clair St. Clair, graduating from Central High School, is attending the University of Southern Indiana and plans to major in Elementary Education.



Unbiased scientific information on how to make your home more energy efficient and healthy for your family and the environment.

Building Science Expert Bob Geswein will present a free, fact filled Home Energy Seminar at the Holiday Inn - Airport  
Tuesday, June 27, 2006 at 7:00 pm

For reservations or information please call  
812-423-3448  
1-866-295-2448

*Sponsored by Graber Insulators, Inc.  
[www.healthyfoam.net](http://www.healthyfoam.net)*

# *Parade of Homes GOLD Sponsor*



# Phone home.

Introducing  Sprint to Home  
Unlimited calls home just \$5 a month

**Visit or call Sprint to learn how you can save money and minutes.**

Certain restrictions apply. Call for details.

**PCS Business Sales**  
(866) 696-7271

**Sprint Store**  
303 N. Green River Road  
Evansville  
(812) 471-2786

# Parade of Homes **GOLD** Sponsor

F I F T H T H I R D B A N K M O R T G A G E S



## WHY WAIT?

**INSTANT ANSWERS MORTGAGE APPLICATION!**

*Available only at Fifth Third Bank.*

**ELIMINATE ANXIETY.**

Our Certified Mortgage Originators can give you an answer on your mortgage application in **60 MINUTES OR LESS!**



**Fifth Third Bank**

*Working Hard To Be The Only Bank You'll Ever Need.®*

**WALK IN** one of our 1,100 locations | **CALL** 812-456-2900 | **VISIT** [www.53.com](http://www.53.com)

Subject to credit approval. Fifth Third and Fifth Third Bank are registered service marks of Fifth Third Bancorp. Member FDIC



*Parade of Homes GOLD Sponsor*

# BANK *of* EVANSVILLE

## Mortgage Loan Department

### The Faces You Know...

*Helping you get the home you want.*

- Purchase or Refinance
- 100% Financing
- 5% Down - No PMI
- Investment Properties
- Construction Loans
- Swing Loans

Our Team of Mortgage Professionals are committed to provide you with excellent service and loan products to meet your individual needs. We provide fast and convenient service to our clients.

*We're ready to serve you! Call us at  
962-2265 for a Prequalification today!*

# BANK *of* EVANSVILLE

*Our Community...Your Bank.*



Patty Cummins  
*Loan Originator*



Tom Lampkins  
*Vice President*



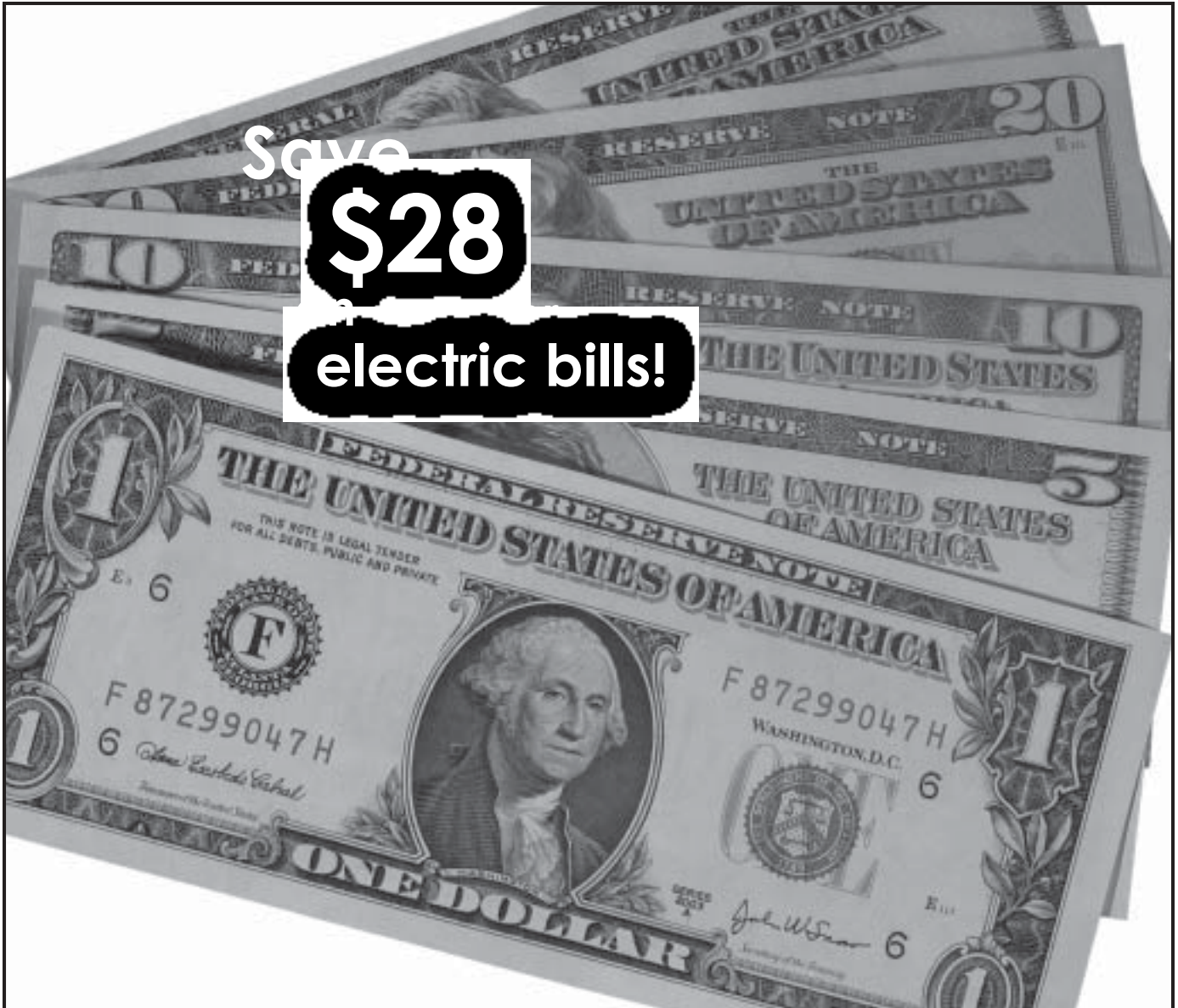
Evie Barr  
*Loan Processor*



Diana Couch  
*Loan Originator*



# Parade of Homes **GOLD** Sponsor



Enroll in Vectren's Summer Cyclor program, and we will credit your summer bills from June through September for each electric A/C or water heater you include in the program ...as much as \$7 per month or more!



Sign up or learn more about Summer Cyclor at [www.vectren.com](http://www.vectren.com).



## Parade of Homes **GOLD** Sponsor

# Tackle home improvement projects like a pro!



www.tristatehomeshow.com

http://www.tristatehomeshow.com/

tristatehomeshow.com

Your **local** online source for home improvement

- Learn new tips and trends
- Use our advanced local search
- Read the latest stories from HGTV, DIY Network, Scripps Howard News and the Evansville Courier & Press
- Get ideas from local home improvement professionals

**Log on today!**

## Parade of Homes **GOLD** Sponsor

### When you're ready to move, you're ready for an Unbeatable mortgage partner.

Moving is one of life's most exciting transitions, and Old National Bank is ready to make the financial part of the process smooth, simple and stress-free.

Our team of experts will save you money and put your mind at ease with an Unbeatable array of mortgage products and services,<sup>1,2</sup> including:

- Fixed and adjustable rate conventional loans
- Fixed-rate construction lending
- 100% financing option
- Interest-only option
- FHA and VA loans
- Quick and easy pre-approval

And while you're at it, ask about the free gift that's yours for opening any Unbeatable checking account!<sup>3</sup> Our Unbeatable Checking<sup>4</sup> promise means you enjoy Unbeatable Service, Choices, Convenience and Benefits, every day in every way.



**UNBEATABLE  
CHECKING**

Call or visit one of our Unbeatable mortgage experts today.

Jennifer Clark • Red Bank • 5124 Pearl Drive (812) 461-6455

Julie Clardy • Old National Place • One Main Street (812) 461-9057

Dirk Danks • Hebron • 4500 Washington Ave (812) 473-9627

Kathy Humm • Lakeside Commons • 3535 N Green River Road (812) 484-7463

Randy Lilly • Old National Place • One Main Street (812) 464-1362

Jennifer Roll • Old National Place • One Main Street (812) 464-1512

Mark Wezet • Old National Place • One Main Street (812) 465-0622

Debra Fulkerson • Bell Oaks • 8577 Ruffian Lane (812) 853-1768

Sherry Beck • Princeton • 1703 West Broadway (812) 386-8103

Jane Predmore • Henderson Main • 301 Second Street (270) 831-6837

Gail Sheffer • Henderson Main • 301 Second Street (270) 831-6858



**OLD NATIONAL BANK**

oldnational.com

Member FDIC 

<sup>1</sup>Subject to credit approval. <sup>2</sup>Property insurance required. <sup>3</sup>Limited time offer. Gift quantities are limited and available exclusively to new accounts. We may substitute a gift of equal or lesser value. Gift provided at time of account opening with a minimum initial deposit of \$50 and the acceptance of an ATM/Check card. Minimum opening balance is \$1. If account is closed within 180 days, a \$25 fee will be assessed.

# MAY MEETING



*Special thanks to Kight Home Center for their continued SIBA support. Pictured here after the May meeting are (l-r) Mary Medcalf, Ron Poellein & Cathy McGillem.*



*Past President, Mike Martyn (r), thanks Chris Scholz, Scholz Interior & Drywall, for co-sponsoring the meeting. Martyn was standing in for SIBA President, Bill Kattmann, while he was in Washington DC.*



*Kevin Eastridge, FC Tucker Emge Realtors, was not only a co-sponsor of the May meeting, but he also was the program speaker for the evening.*



*Amy Walker, Public Education Foundation, attended the May meeting to present scholarships to four deserving graduating high-school seniors.*



*Parade co-chair, Ann-Marie Dougan, Vectren, updates Parade Builders on some last minute dates and deadlines.*



*Easter Seals Rehabilitation child representative Sage Hawkins and Easter Seals VP of Development, Terry Haynie, announced the kickoff for the Home Run Sweepstakes Parade entry ticket sales beginning May 26.*



*Mike Martyn congratulates Amanda Delaney, Opus 1 Music, on winning the monthly half-pot.*



*RC Chairman, Larry Koch, announces booths for the Home & Remodeling Expo will go on sale to all members May 22.*

# MAY MEETING



*Mark Bates (r), Louisville Tile, entertains builder Paul Hayden (c) and landscaper Ben Bush before the meeting.*



*Board Member Mark Hansen (l), K-I Lumber, talks with Trent Hunt, Logan Lavelle Hunt Insurance, before the meeting.*



*Builders Danny Davis (l) and Greg Kuhlman discuss their Parade entries during social hour.*



*Charlie Kesmodel (l), Professional Warranty Corp, is welcomed to the May meeting by Membership Chairman, Mike Zehner.*



*Mike Martyn (l) talks about the benefits of presiding over the monthly SIBA meeting with builder David McClary.*



*Parade Builder Ron McGillem (l) talks strategy with builder John Peninger.*



*Jon Newcomb (l), FC Tucker, and Jeff Montgomery (r), Lensing Bldg Specialties, get updates about builder Jimmy Kaster's Parade house.*



*Kevin O'Donohue (l), Lensing Bldg Specialties, stops to talk with builder Brad Sterchi after making their way through the buffet line.*

# Parade of Homes **GOLD** Sponsor

## Quality & Service Since 1951



- Free Project Estimates
- Custom Mill Work

**Quality Building Materials**  
**LUMBER • KITCHENS • ROOFING • TRUSSES**  
**DOORS & WINDOWS**



**Evansville**  
 5625 Old Boonville Highway  
**812-473-6400**

**Henderson**  
 883 US 41 South  
**270-827-8410**

**Madisonville**  
 1265 Nebo Road  
**270-825-0654**

## Parade of Homes **GOLD** Sponsor

# Let Countrywide show you the way home.



At Countrywide, the entire loan process is handled locally, so there is less hassle, less waiting. Countrywide also offers qualified buyers:

- Fast up-front approval, so you'll know how much home you can afford\*
- Zero down and reduced document loan programs, for fast and easy qualifying
- Construction to Permanent financing; all in one loan, with one low rate\*\*

Call us today. With Countrywide you could be home before you know it.

**Steve Piper** (812) 474-3926

*Branch Manager*

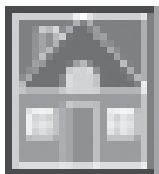
**Julie Frye** (812) 474-3901

**Karen Aussenbaugh** (812) 474-3933

**Anne Marie Cooper** (812) 474-3930

**Tim Robinson** (812) 474-3923

**Jan Young** (812) 474-3934



# Countrywide®

## HOME LOANS

### Realize your dreams.™

**Countrywide Financial Corporation is America's #1 residential lender and a member of the prestigious Standard & Poor's 500 and Fortune 500.†**

Equal Housing Lender. ©2005 Countrywide Home Loans, Inc., 4500 Park Granada, Calabasas, CA 91302. Trade/service marks are the property of Countrywide Financial Corporation and/or its subsidiaries. Illinois Residential Mortgage Licensee. \*Up-front approval is subject to satisfactory appraisal and title review and no change in financial condition. If the rate is not locked or rate protection expires, any rate increases may lower the loan amount for which the borrower qualifies. \*\*Single rate option is locked for the life of the loan for both construction to permanent phase, except for some ARM products. Offer good only at retail branches and not for mortgage broker, correspondent or other third party loans. For Illinois, Indiana and Kentucky properties only. Some products may not be available in Illinois, Indiana and Kentucky. †Inside Mortgage Finance (Jan. 28, 2005), Copyright 2005. This is not a commitment to lend. Restrictions apply. All rights reserved. 50408

*Parade of Homes GOLD Sponsor*

**king's**

## Parade of Homes **GOLD** Sponsor

# We Strengthen Your Business.

Mike Head

Burt King

Jeff Sims

Craig Fries

Christy Roth

Tiffany Wynn

Dale Williams

### First Federal's Business Banking

It takes more than a great business plan to succeed. It takes capital, sound fiscal management tools, and a Business Banking partner who takes a personal interest in your success.

At First Federal, we provide advanced Business Banking products and services to help your business grow. And the personal, attentive service you thought had gone out of style.

Call your First Federal  
Business Banking  
Professional at:

**812-492-8104**

Green River at Lynch



**First Federal**  
SAVINGS BANK

[www.firstfedevansville.com](http://www.firstfedevansville.com)



We're Here For **You** First.

# Parade of Homes AWARDS Sponsor



# A Private Paradise

## Your Backyard Beckons

- Most Experienced Design Staff in the Tri-State
- Water Gardens & Falls
- Stone Terracing
- Retaining Walls
- Seeding & Sodding
- Irrigation Systems
- Lighting Systems
- Walkways & Patios

**20% OFF**

Any One Garden Shop Item!  
Hurry!

Can not combine offers. Cash & carry only. Must present coupon.



# COMBS LANDSCAPE

NURSERY & GIFT SHOPPE

The Tri-State's Premier Choice for Landscaping Services

**BURKHARDT AT LYNCH • 477-2869**

# *SPECIAL THANKS TO THE 2006 PARADE OF HOMES SILVER & BRONZE SPONSORS*

## **SILVER SPONSORS**

*Bayer's Plumbing, Inc.  
Carpet One  
Complete Design Service  
Eagle Construction  
Elements Interior Architecture, Inc.  
Elpers Development, Inc.  
Evansville Teachers FCU  
Evansville Winnelson Co.  
Felts Lock Co, Inc.  
Ferguson Enterprises  
Haas Homes  
Happe & Sons Construction  
Heritage Federal Credit Union  
Homes by Jimmy Kaster  
IMI  
Insulpro, Inc.  
Killebrew Brick  
Lensing Building Specialties*



*Murphy Homes, Inc.  
Re/Max Services  
Schindler Htg & AC, Inc.  
Scholz Drywall and Interiors  
Windows of Evansville  
Wood Specialties by Fehrenbacher*

## **BRONZE SPONSORS**

*Allied Building Products, Inc.  
DLR Construction Co, Inc.  
Integra Bank  
Jagoe Homes  
K-I Lumber & Building Materials  
Lea Matthews Furniture & Interiors  
Meuth Concrete  
Sherwin Williams  
Tracy Zeller Home  
United Bank  
Wells Fargo Home Mortgage  
Zehner Development Corp.*



There's No Equal To

**Structurwood®**

Superior Flooring and Sheathing Panels

**Supplying STRUCTURWOOD® OSB to the  
EVANSVILLE AREA for over 20 years and on  
into the future!!**

Call 1-800-752-6032 for dealers  
stocking Weyerhaeuser Structurwood®  
in your area.

# 2006 GOLFERS REGISTRATION FORM

## Annual Golf Outing

# Monday, July 10, 2006

### MORNING & AFTERNOON SESSIONS

### LIMIT - 28 FOURSOMES PER SESSION

### @ Rolling Hills Country Club



### Schedule of Events

7:00 a.m.	Registration Opens
7:30 a.m.	<b>SHOTGUN START</b>
10:30 a.m. - 12:15 p.m.	Putting Contest
11:15 a.m. - 1:00 p.m.	Lunch Is Served
12:15 - 12:45 p.m.	Putting Contest Finals
1:00 p.m.	<b>SHOTGUN START</b>
6:00 p.m.	Dinner Is Served

### TOURNAMENT FEES

**Golf Fees: \$115.00/Player**

- Lunch & Dinner
- Greens Fees & Cart Rental
- Range Balls
- Refreshments on Course

**Dinner Only: \$20.00/Person**

*(Dinner Fees not separable from Golf Fees!)*

### REGISTER TODAY!

- **MORNING & AFTERNOON SESSIONS!**
- **LIMIT - 30 Foursomes per session!!**
- Registrations are taken on a **First-come, First-served Basis!**
- **Only foursomes consisting of ALL SIBA members are eligible to win team prizes or the Championship!**
- **RHCC has a "No Jeans" dress code!**

### Player Registration

\_\_\_\_\_ AM Start    \_\_\_\_\_ PM Start

TEAM/COMPANY \_\_\_\_\_

\*CAPTAIN'S NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY, STATE, ZIP \_\_\_\_\_

TELEPHONE \_\_\_\_\_ FAX \_\_\_\_\_

**\* Captains are responsible for relaying all tournament information to other players.**

- Players:
- 1) \_\_\_\_\_
  - 2) \_\_\_\_\_
  - 3) \_\_\_\_\_
  - 4) \_\_\_\_\_

*Make checks payable to: **S.I.B.A.***

**GOLF FEES** (\$460/team) \$ \_\_\_\_\_

**DINNER ONLY** (\$20/person) \$ \_\_\_\_\_  
(non-golfers only!)

**TOTAL COST** \$ \_\_\_\_\_

**Complete & Return to: SIBA - GOLF**  
2175 N. Cullen Avenue  
**FAX: 479-6340**      Evansville, IN 47715

# GOLF SPONSORSHIPS

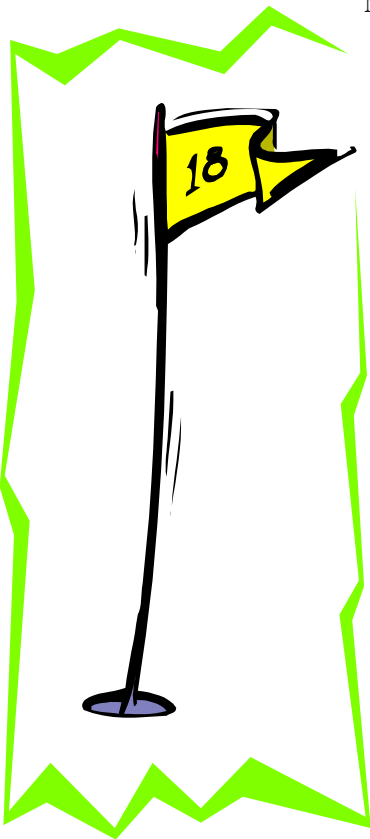
Sponsorships are OPEN for SIBA's Annual Builders Golf Outing at Rolling Hills Country Club on July 10, 2006. The builders' golf outing is a great venue to spend the day with members of the building industry one-on-one.



All sponsorships include:

- 1) Recognition in Action News
- 2) Recognition in the Golf Program.
- 3) Signage (banner and/or signs) at the Golf Outing.

MARK THE SPONSORSHIP(S)  
THAT'S RIGHT FOR YOU



\_\_\_\_\_

\_\_\_\_\_

**SOLD OUT!!**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

## MAJOR SPONSORSHIPS

Evening Sponsor: \$500

Refreshment Sponsor: \$300

## OTHER SPONSORSHIPS

Putting Contest Sponsor: \$250

Hit-the-Green Sponsor: *(Par 3's only)*  
Prize valued at \$250 minimum

Luncheon Sponsor: \$200

Hole Sponsor: \$100

Prize Sponsor *(Goody Bag items=160; single prizes  
No Prize is Too Small or Too Large)*

Hole-In-One Contest Sponsor  
*(Cost Determined by Prize Value)*

## SPONSORSHIP REGISTRATION

Name \_\_\_\_\_ Company \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

*\* SIBA will invoice your company!!*

**Complete & Return To: SIBA - Golf**  
2175 N. Cullen  
Evansville, IN 47715

**FAX LINE: 812-479-6340**

## SOFT LANDING,

*continued from page 8*

Taking a bullish view on the current economic and inflation outlook, Jim Glassman, managing director and senior policy strategist with JP Morgan Chase & Co., noted several factors that bode well for housing.

"Real estate is pricing itself back to reality and in the long-run it is reasonable to expect starts in the 1.8 million to 2 million range," said Glassman. "Housing won't continue to make the same contribution to the economy that it has. But when I think about where the economy is, I think we're in the fifth inning with a good chance of going into extra innings. This expansion may prove to be the longest one ever seen.

"Inflation is key to the longevity in the current economic expansion and to the underlying health of the building business," he said, noting that Federal Reserve Board policymakers are doing an excellent job of keeping inflation in check.

Economists agreed that the Fed will raise its benchmark short-term interest rate to 5% at its May 10 meeting, which would be the 16th consecutive quarter-percentage point increase since it began moving up rates in

June of 2004, starting from a lowly 1%.

Both Seiders and Glassman believe that the 5% mark should be enough to ease inflationary pressures in the months ahead and to keep the Fed from moving forward with additional rate hikes. However, citing higher energy prices and a low unemployment rate of 4.7%, Moran predicted that the central bank won't stop until it raises the federal funds rate to 5.5%.

Seiders said that new home sales in the first quarter of this year were down 10% from the fourth quarter of 2005, and looking to the future he expects them to ease further in the coming months before leveling off in 2007.

NAHB is forecasting that new home sales will hit 1.13 million units in 2006, down 12% from last year's all-time high of 1.28 million units, and then edge down slightly in 2007 to 1.09 million.

### Investors Dumping Homes Not Wanted

"Hopefully, most of this decline will be due to investors and speculators stepping out of the market. What we don't want to see is investors dumping homes on the market," said Seiders.

After posting a record 1.716 million single-family starts in 2005, NAHB is predicting that new home construction will level off to 1.595 million units in 2006 and

1.488 million in 2007, which would still rank high by historical standards.

Commenting on the dramatic home price increases in many markets in recent years, Seiders said home price appreciation is expected to fall from an average 12% in 2005 to about 4% in 2007, with mortgage rates rising to 6.7% later this year.

### Stability in Multifamily Market 'Eerie'

Seiders added that the multifamily market has remained "eerily stable" since the late 1990s, and is expected to continue the same pattern in 2006, with starts dropping slightly to 351,000 apartment units from 355,000 last year.

The rental market has solidified, and Seiders said he expects it to regain some ground while the red-hot condo markets start to cool.

Seiders is also predicting that residential remodeling expenditures will continue on an upward trajectory, in part because "an immense amount of home equity will continue to support this spending."

### A Price Correction, Not a Crash

Mark Zandi, chief economist for Moody's Economy.com, said that "builders have done a pretty good job of matching supply and demand" and that "nationally,

*See SOFT LANDING, page 36*



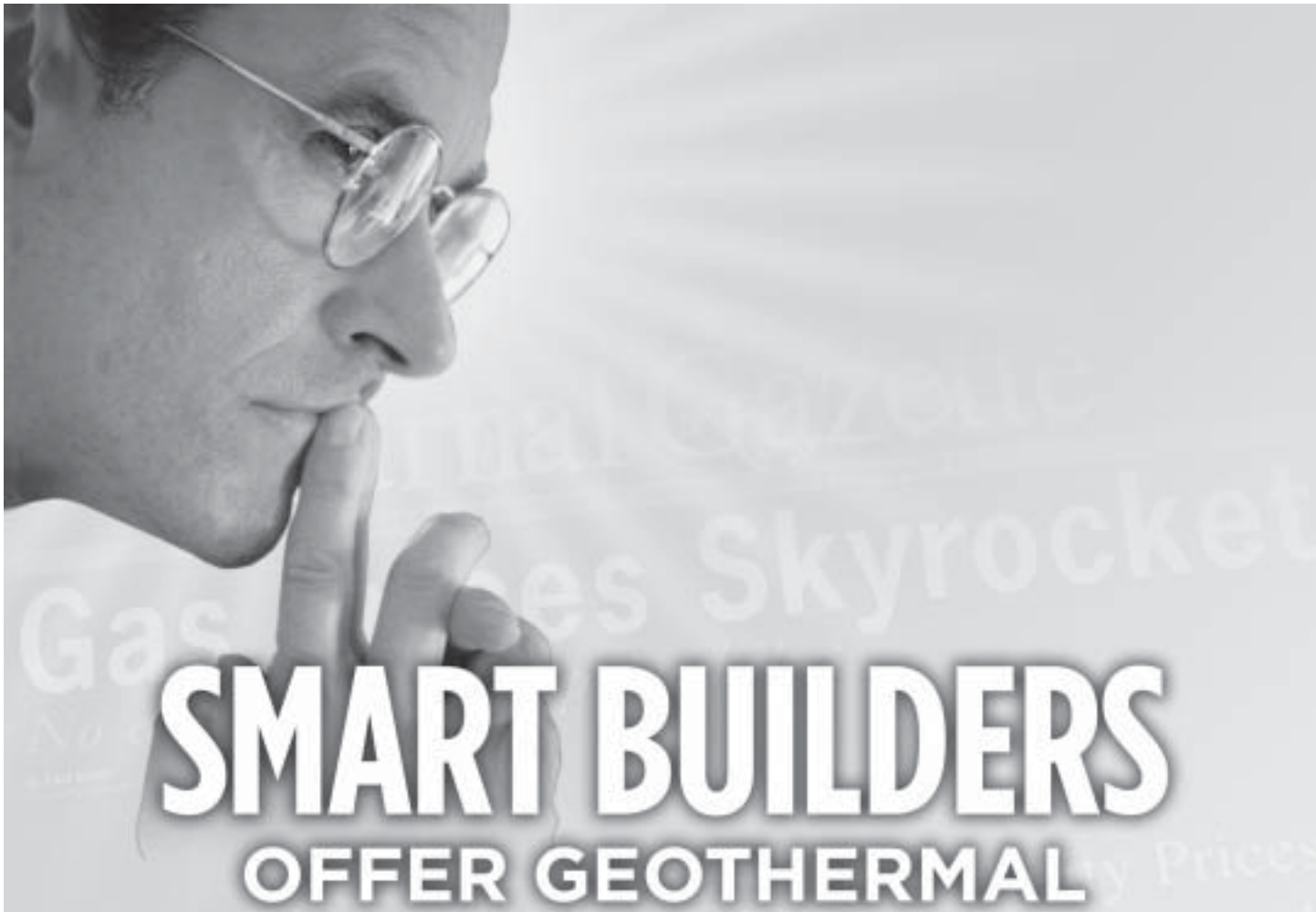
# ICF IntegraSpec®

- Below & Above-Grade Walls
- Easily withstand 200+ MPH winds
- Quiet - Only 1/3 as much noise
- Energy Efficient
- Great for Foundations
- Ready to Finish w/molded-in studs
- Regain Extra Cost in 3-5 Years
- Distributor / Installer
- Interested Contractors Wanted
- Special Discounts to SIBA Builders

[www.odanielinc.com](http://www.odanielinc.com)



**Call 1-877-382-8825  
for Information**



# SMART BUILDERS OFFER GEOTHERMAL

Highly efficient geothermal systems can provide a significant energy savings for homeowners and businesses. These systems use the earth's natural heat to provide a consistent and reliable source of energy. The cost of installation is higher than traditional heating and cooling systems, but the long-term savings and environmental benefits make them a smart investment for forward-thinking builders.

Benefits of geothermal systems include:

- 30-60% energy savings compared to traditional systems
- Long lifespan (20+ years) with minimal maintenance
- Quiet operation
- Environmentally friendly (no fossil fuels)
- Increased property value
- Consistent performance in all weather conditions
- Reduced carbon footprint
- Available in most climates
- Incentives and rebates available
- Compact design for easy installation
- No outdoor units or ductwork
- Low operating costs
- High efficiency
- Durable construction
- Professional installation required
- Customizable for various applications
- Energy-efficient design
- Sustainable energy source
- Low maintenance requirements
- High-quality materials
- Proven technology
- Versatile applications
- Reliable performance
- Eco-friendly solution
- Smart investment for the future
- Energy-efficient and cost-effective
- Sustainable and environmentally sound
- High-quality and durable
- Professional and reliable
- Energy-efficient and cost-effective
- Sustainable and environmentally sound
- High-quality and durable
- Professional and reliable

For more information, contact your local geothermal contractor or visit our website at [www.waterfurnace.com](http://www.waterfurnace.com).

WaterFurnace  
Smart from the Ground Up  
1-800-441-3333  
www.waterfurnace.com



WaterFurnace is a leader in geothermal technology, offering a wide range of products for residential and commercial applications. Our systems are designed for efficiency and reliability, providing a smart solution for your energy needs.

# *NAHB Legislative Conference May 9 ~ May 12, Washington DC*



*Bill Pedtke uses one last one-liner to keep his SIBA builders loose before they meet Senator Richard Lugar in the meeting room for the Foreign Affairs Committee. SIBA leadership was part of dozens of Indiana delegates who participated in the NAHB Legislative Conference in Washington, DC. Seated left to right at the official meeting table are SIBA President Bill Kattmann, Kattmann Construction, SIBA Vice President Jeff Happe, Happe & Sons Construction, and SIBA National Director Bill Badger, Badger Construction.*



*The entire housing contingency from southwestern Indiana met on the steps of the Capitol. Pictured left to right are Leanne Happe, Jeff Happe, Bill Badger, Bill Kattmann, Judy Kattmann, Mary Pedtke, Bill Pedtke, Kathy Mahoney and Carl Shepherd. NAHB reported over 1300 builders had more than 400 meetings with lawmakers in a national effort to lobby for affordable housing.*



*Carl Shepherd, Bill Kattmann, Bill Badger, and Jeff Happe attended the NAHB Spring Board of Directors meeting. The 2006 NAHB Legislative Conference was held in conjunction with the Spring board meeting in Washington, DC. The board is made up of hundreds of builders across the country.*



*Congressman Hostettler listens to SIBA President Bill Kattmann as he discusses tax reforms, immigration, the Endangered Species Act, and several other issues that affect housing.*

# *SIBA Leadership at the Capitol*



*SIBA leadership listens intently to Senator Lugar, who also serves as Chairman of the Foreign Affairs Committee. The Senator made comments on issues such as the upcoming immigration legislation, and wanted to hear builders' concerns on affordable housing. From left are SIBA's Bill Kattmann, Jeff Happe, Bill Badger, Senator Lugar and Mike Hannigan, IBA President.*



### *A Perfect Record!*

*SIBA leaders had a great discussion on affordable housing with U.S. Representative John Hostettler, who is one of only a few Congressmen with a 100% voting record with NAHB for the past two Congresses. Standing left to right in Hostettler's office are SIBA's Bill Pedtke, Bill Badger, Jeff Happe, Representative Hostettler, SIBA's Bill Kattmann and Carl Shepherd.*

**SEE A BUG...CALL  
ARAB**

Complete Residential  
and Commercial  
Pre-Treatment for Termites

**423-4455**  
**1-800-844-4455**



**ALLIED WASTE SERVICES**

*The Right Choice for  
Years To Come*

\* Residential    \* Commercial  
\* Industrial Recycling Services

Call BFI for ALL  
Waste Removal Needs!

**424-3345**  
www.disposal.com

**SPA CITY  
U.S.A.**  
*A Public Above The Rest!*

**Discounts for all  
homebuilders:**

- hot tubs    • pool tables
- gazebos    • saunas
- tanning beds
- swimming pools
- electric fire places

**479-3161**

www.spacityusa.com

# 5 HH9B HC B '6I @8 9FG°°

8c'nci \Uj YUfYUXmUbX'k ]``b[ '6i mF3'6i hzh\YmUFY  
bchUV`Y`VYMi gY'h\YmbYX'hc'gY`h\Yf'dfYgYbh\ca YU'fgB  
K Y`Uj Y'h\Y'gc`i h]cb°°

## “We Will Sell Your Home Or ERA Will Buy It”

Ask about our  
extended warranty  
speciycally for new  
construction!

HAYFYUFYh'fYYi bjei YWfYVYbYU'gcZ'h'YGGD"

i' Bcb!Wbhb] YbWgUhi g'BYk 'Wbgfi Wcb'6i mYfghUhk Ubhlc'  
di fWUgY'Ubch\Yf\ca YVi hWbfiVYMi gY'h\Yf'WffYbh\ca Y]gbchi  
g'X'UbX'h]gdfc[ fUa`cZ[ fYUhj Ui Y`H'Y'd'Ub'dfcj ]XyGU[ i UfUbhYX'gUY'UbX'W'gb[ '  
XUHyfYg`hb[ ]b'h'YUV']mhc'VY] ]b'h'YdfcW'ggcZ'Uj ]b[ 'U\ca YVi ]h"

i' bWYUgYgh'Ybi a VY'cZVi mYfgZf'bYk 'Wbgfi Wcb'k \Yb'U'Byk 'Wbgfi Wcb'6i mYf`]gg  
h'Yf'WffYbh\ca Yk ]h'9F5`zch'Yf'dfcgYWj YVi mYgWb'cZm]h'g'YgU\_YUXj UbhU] Y'  
cZ'h'YGGD']b'cfXY'hc'gY`h'Yf\ci gY'hc'di fWUgY'h'Yf\ca Y`]ghYXk ]h'9F5`"b'YgYbWZ  
k Y]bWYUgY'h'Ydec`cZVi mYfgZf'U`ci f`]gh] gYgY'WU`mU\ca Y'h'Uhk ]`UhfUMU  
a cj Yli d'Vi mYf'g'WUgYbYk 'Wbgfi Wcb'"H]gYbYUhi]gUbch\Yf'fYUg'b'hc`]ghk ]h'9F5`  
fY] UfXYggcZnci f`]bhYfYgh]b'h'YGGD"

i' 5'a i ]hi XY'cZcdh]cbg`Z]b'h'Yy] Ybh'U'GY'Yf'bYXgU'WbhfUMei ]WYf'h'Ub'cbY'Wb'VY'  
a Uf\_Yhi] YbYfUH'XZ'Vm]gh]b] ]k ]h'9F5`"U'WbhfUM'Wb'VYZ'fh'Wa ]b] ]hc'YbUVY'h'Yf'  
bY]h\ca Ydi fWUgY'"5bX'Z]b'h'Yy] Ybhici f'cd]h'g'a`U'Vci h'h'Yf\ca YgY`]b] ]gk'fcb]`  
Xi Yhc'Y'Wbca ]WbX]h]cbgci h]XY'ci f'Wbhf'c'z'Vm]gh]b] ]k ]h'9F5`"h'Ym\Uj Y'h'Ycdh]cb'  
Uh'Ubm]h'g'a'Yhc'dfcWYX'k ]h'ci f`[ i UfUbhYX'gY'dfc[ fUa`"

ÒÜCEÁØä!•cÁCEâçæ}cæ\*^ÁÜ^æ]c^  
ÇÌFGDÀÌÍÌÈGI€ÉÁ[!ÁÇÌFGDÀÌÏHÈIÎÎH  
ä}~[ O Á!•cæâçæ}cæ\*^È&[ {

Always  
There  
For You

EÖ^!cæä}Á&[ ]âäc[ ]•Áæ}ä]ä { äcæc[ ]•Áæ}]]^ÉÖæ&@Á[- Á^Áä}ä^]ä^}c^Á[ , }^ä]æ}ä] ]^æc^äÉ  
Each Office Independently Owned and Operated



# SOFT LANDING,

*continued from page 30*

house prices and supply will go flat in 2006, 2007 and 2008.” This implies that there will be some price declines in key markets, he said, but the markets are going to “correct, not crash.”

Markets where Zandi anticipates significant corrections — defined as more than a 10% peak-to-trough decline — are in the Northeast, the Mid-Atlantic, Florida, California, parts of Arizona and Las Vegas.” Any fundamental rise in interest rates will bite hard,” Zandi said. “The rise will lock out two key groups that are important to local/regional markets: first-time home buyers and investors (investors include second home buyers and other buyers in it for the long term, not just those in the market with the intent to flip and get out.)

### Housing Finance

With interest rates on the rise, housing finance was a major topic at the conference.

“Housing is the most interest rate sensitive industry in the country,” said Frank Nothaft, vice president and chief economist of Freddie Mac. “Mortgage interest rates,

home prices and family incomes — these are the three ingredients that families think about when deciding to buy a home.

“We expect mortgage interest rates to rise slowly through the end of 2006, but they’ll still remain well below historical norms,” Nothaft said. “The affordability problem is a function of increases in home prices.”

He pointed out that among families with prime mortgages, 87% of the loans are fixed-rate. “So even if the Federal Reserve continues to raise interest rates, most American families will be insulated because they have fixed-rate mortgages.”

The major tailwinds that have driven loan originations in recent years have swung 180 degrees, and could be major headwinds in the coming years, said Scott Anderson, senior economist for Wells Fargo & Company. These include rising interest rates, weakening demographics, increasing housing inventories and less investor demand — especially if the stock market picks up.

“The Federal Reserve is doing its best to take away the punch bowl,” Anderson said. “It should be no surprise that the housing market is going to slow down.”

*The NAHB Construction Forecast Conference was sponsored by the National Council of the Housing Industry (NCHI) — The Supplier 100 of NAHB, Wells Fargo Home Mortgage, Fannie Mae and Countrywide Home Loans.*



**INDIANA  
QUALITY  
ASSURANCE  
BUILDER  
STANDARDS**

**www.SIBAonline.org**  
for more information



Exterior Premium Pine Door 1836AP

*Throw everything you know about wood out the window.*



Wood Radius Casement Window



Exterior Premium Pine Door 1836AP



Wood Double-Hung Window



JELD-WEN® windows and doors made with AuraLast™ wood will remain beautiful and worry-free for years. Unlike dip-treated wood, AuraLast wood is protected to the core and guaranteed to resist decay, water absorption and termite infestation for 20 years. **Ask your K-I Sales Representative for more info on AuraLast™ exclusively from JELD-WEN®.**



RELIABILITY for real life®



AVAILABLE AT:



# Lumber & Building Materials

"VOLUME-PRICE-SERVICE" SINCE 1932

9 J5 BGJ = @ Z-B8 -5 B5 Z++%  
. %&! ( \* ( !& &  
GHC F9 < C I F G.  
A !: " + . \$ \$ 5 A ' ! ) . \$ \$ ' D A  
G5 H ' . \$ \$ 5 A ' ! % & \$ \$ B C C B

## PRESIDENT'S,

*continued from cover*

Our first meeting had a twist to it. Typically our meetings with lawmakers are in their offices located about 1 block away from the Capitol building.

First, we met with Senator Lugar, who happened to be in the Capitol on business of the Foreign Affairs Committee. Lugar serves as Chairman of this Senate committee, and invited us to meet him in the actual Senate committee room. We builders listened as the Senator described the many different points of view of the upcoming legislation on Immigration. Then he listened to us as we described the problems that would come from dismantling a huge sector of the housing work force.

Mr. Lugar is a strong supporter of affordable housing, and assured us he would not support tax reforms that abolish the mortgage and tax exemptions, which were both included in President Bush's Advisory Panel on Federal Tax Reform.

Later that morning, we were honored to observe the Senate in action. After parading past some of the most intricately ornate woodwork and limestone featured in the Capitol, we sat in the gallery of the Senate chamber. While there, we saw three senators argue out several points about the Medicare program.

That's not necessarily exciting, until you consider we were in the room where so many other discussions and debates grounded the language of preliminary bills into enforceable laws. Unlike watching C-SPAN,

it's a very significant experience.

Later in the afternoon we met with Congressman Hostettler, who was very cordial to our group. It was good to meet a proven friend of southwestern Indiana, and affordable housing. I understand from NAHB that Hostettler has had a 100% voting record with the National Association of Home Builders for the past two Congresses, which is why some home builders choose to support him.

We expressed our frustration with the Army Corps of Engineers who have terribly overstepped their oversight of navigable waters. We learned that it's probably best to address such problems through legal action, as opposed to waiting for referenda and legislation.

The remainder of the week was filled with committee and board meetings of the NAHB. We learned of other areas in the country where building codes are beginning to adopt fire sprinklers in new homes. For many reasons this is a terribly mistaken effort, which will result only in fewer people owning safer homes with smoke detectors which have proven to save lives. Sprinkler professionals reported sprinkler systems are to be cleaned and tested once per year. Like you, I wondered if homeowners would test their sprinkler systems, in light of the fact so many don't even test the batteries in their smoke detectors. As it turns out, builders and developers where sprinklers are being required in new homes, are finding the homeowners are turning the system off. They are worried about a water mishap, as well as higher rates for insurance.

A firefighter told me that insurance companies are continually telling firefighters

to use less water in fighting fires, to prevent extensive water damage.

One of the highlights of the NAHB Board meeting was Bruce Gordon. Mr. Gordon is President and CEO of the National Association for the Advancement of Colored People (NAACP) and the featured Guest Speaker. Gordon was very informative.

I learned the NAHB and NAACP have more than something in common – and that we have actually filed a lawsuit together in the State of Texas. As it is, local ordinances in the City of Kyle have created overly restrictive requirements and become a threat to affordable housing. The net impact was an increase of \$38,000, which has a disproportionate impact in pricing African Americans and other minorities out of the new home market, violating the FHA.

Hearing this, I realized once again how integral housing is to a community. There isn't a single sector that shouldn't have an alliance with our organization for affordable housing, because our members provide the shelter that is as basic a need as food and water.

I am impressed with our representation of NAHB in Washington. I am also impressed by the innovative solutions provided by NAHB to tackle the housing industry's greatest problems, such as language barriers and education for almost any sector of a building company. NAHB provides reliable economic forecasts, and research on code-related issues.

Overall, I am glad to be a member of the Home Builders Association. I think it's well-worth the dues and effort to belong and to participate.



**JOHN O'BRYAN**  
District Manager

**CHRIS SHADE**  
Store Manager

**812-473-0339**

2211 Burkhardt N. Road



*The Tri-State's complete  
low-voltage resource.*

**Paragon**

*Sight · Sound · Security*

Tel. 812.306.5544 Fax. 812.473.8771

[www.EvansvilleHomeTheater.com](http://www.EvansvilleHomeTheater.com)

## Leisure Distributors

4250 E. Morgan Ave.  
812-473-9684

WHOLESALE  
ONLY

WE DO  
INSTALLS

*Appalachian's*



CLASSIC SERIES

UNVENTED GAS FIREPLACES  
UNVENTED GAS LOGS

**HEAT-N-GLD**

TOP VENT FIREPLACES  
DIRECT VENT GAS FIREPLACES

**SUPERIOR**  
The Fireplace Company



GAS TOP VENTS  
GAS DIRECT VENTS  
PORTLAND DOORS

GAS FIREPLACES  
WOODBURNING  
UNVENTED



# MEMBERSHIP ROSTER

(as of 5/19/2006)



## BUILDERS

### 4-A Builders

Ailstock Homes, Inc.  
Ambrose Construction, Inc.  
Appman Custom Carpentry Inc.  
Arvin Construction Co., Inc.  
Badger Construction, Inc.  
Barrington Development Group  
Bauer Homes Inc.  
Baywood Homes, LLC  
Bender Custom Homes, Inc.  
Bosma Construction, Inc.  
BRG Homes  
Brian Stevens Homes, Inc.  
W.E. Brubeck Construction LLC  
Dan Buck Gen. Contractor Inc.  
Bussing Construction  
Carlton Construction  
Choice Homes, LLC  
CLGA Properties, LLC  
Comfort Homes  
Core Contractors, Inc.  
Cravens Construction, Inc.  
Creative Interiors/Re-Bath  
Cust. Homes by Bob Hatfield  
Danco Construction, Inc.  
Dauby Construction  
Davis Homes  
Denton Homes, Inc.  
Deutsch Homes, Inc.  
Diekhoff Construction, LLC

DLR Construction Co.  
Don Dubord Homes, Inc.  
Dunn Building & Consulting LLC  
Eagle Const. & Development  
Elpers Development, Inc.  
John Elpers Homes  
Exquisite Homes, LLC  
Faulkenburg Homes LLC  
Fehrenbacher Development Inc.  
Fest Construction Inc.  
First Development, Inc.  
Fischer Contracting, Inc.  
R.D. Flowers Construction  
Foster Construction  
Goebel Realty & Development  
H.P. West Development, LLC  
Haas Construction, Inc.  
Haas Homes, Inc.  
Habitat of Evansville, Inc.  
Happe & Sons Construction  
J.H. Hatfield Homes, LLC  
Head's Construction Inc.  
Heidorn Construction, Inc.  
Corey Hirsch Construction Co  
Mike Hirsch Construction  
Holweger Develop. & Const. Inc.  
Home Specialties  
Homes by Jimmy Kaster  
Homes by John Peninger, Inc.  
Homes by R.L. Brown, LLC  
Homes by Robert Cook  
Homes by The Talbert Group

Hornbeck Corbett Builders, Inc.  
Inbrook Development  
Jagoe Homes, Inc.  
JD's Construction, Inc.  
Kattmann Construction, Inc.  
Don Keck Construction Co. Inc.  
Keller Group LLC  
Kensler Construction LLC  
Koch Construction, Inc.  
Phil Kost Construction  
Kroeger Construction Co.  
Kuhlman Construction, Inc.  
Landmark Quality Homes, Inc.  
Legacy Homes  
Leosons, Inc.  
LOR-RAN Corporation  
MCF Construction  
Maken Corporation  
Martin Brothers & Co. Inc.  
Martyn Custom Homes, LLC  
Joe Mattingly Builders  
The Mattingly Group Inc.  
John Mattingly Homes, Inc.  
R.A. McGillem Custom Homes  
Messinger Construction, Inc.  
MIB Developers, Inc.  
Murphy Homes, Inc.  
New Century Construction LLC  
New Master EERWA Dev.  
Newmaster-Martin Contracting  
Nord Enterprises, Inc.  
Nurrenbern Construction

Olympia Homes LLC  
Pharaoh Development LLC  
Popham Construction Co.  
Public Ed. Foundation of Ev.  
R.J.C. Inc.  
Regal Homes of So. Indiana  
Reinbrecht Homes  
Rhoades & Curry  
Riecken Construction, Inc.  
River Town Homes, Inc.  
River Valley Homes  
Rohrscheib Construction  
Scheessele & Sons Construction  
Schelhorn Builders, Inc.  
Schumacher Custom Homes  
Selective Homes by Chad & Dad  
Shepherd Construction, Inc.  
Smith & Briscoe, LLC  
Sandy Smith Builder, Inc.  
Spears and Norman Homes  
Spring Valley/TD&T LLC  
Sterchi Homes Corporation  
David Stevens Construction Inc.  
Daniel E. Temme Architect P.C.  
Thompson Homes, Inc.  
TQM Custom Homes  
Tri-State Devel. & Construction  
Tri-State Restoration Contractors  
Victoria Manor, LLC  
Wunderlich Carpentry, Inc.  
Zehner Development Corp.

## ASSOCIATES

2-10 Home Buyers Warranty  
31 W Insulation Co  
5 Star Security Systems  
84 Lumber  
A & D Construction  
A+ Heating & Cooling  
A-1 Guttering, Inc.  
A-1 Seibert Cleaners  
Acordia of Evansville  
Action Painting LLC  
Action Pest Control  
ADT Security Systems  
AdvantageAir, Inc.  
Airpros

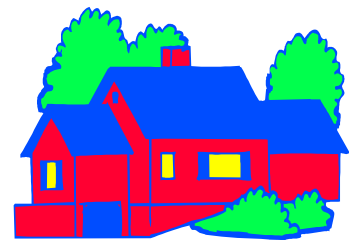
Airtight Insulation Co., Inc.  
Allied Building Products Corp.  
Allied Waste Services of Evansville  
All-Weather Products, Inc.  
American Home Mortgage  
American Seal Coaters, LLC  
American Wholesalers, Inc.  
Appraisal Consultants, Inc.  
Arab Termite & Pest Control  
Arvin Sign Service  
AT&T  
B.M.B., Inc.  
Bank of Evansville  
Bassett Furniture Direct  
Bayer's Plumbing, Inc.  
Benny's Flooring, LLC  
Benthall Bros., Inc.

Berkau Masonry Inc.  
BJ's Home Accents, Inc.  
BLB Masonry L.L.C.  
Bosse Title Company  
Brackett Heating & A/C  
John W. Bush Excavating  
Ben Bush Landscaping  
Business Capital Solutions Inc  
Business Forms Specialists  
Cabinets and Counters, Inc.  
Cardwell Tile & Marble, Inc.  
Carpet Discount Center, Inc.  
Carpet One  
Carpets Unlimited Flooring Center  
Cater Video & Security  
Cemex/Kosmos Cement Corp.  
CertainTeed Roofing Products

Champion Window Co.  
Cingular Wireless LLC  
Clark Installation Co. Inc.  
Coburn Ford Mercury  
Combs Landscape & Nursery, Inc.  
Complete Design Service  
Complete Lumber, Inc.  
Concrete Depot of Evansville, Inc.  
Concrete Design  
Concrete Supply, LLC  
Contemporary Landscape Design  
Michael J. Couch Landscaping  
Counter Design  
Countrywide Home Loans  
Cox Interior Supply  
Culberson Poured Walls  
Custom Audio-Video, Inc.

- Custom Blind & Shade Co.  
 Custom Recreation  
 Dal Tile  
 Diversified Mech & Plb Svcs  
 E & B Paving, Inc.  
 EA2/Systems/an Amer. Water Co  
 Edwards Concrete Construction  
 Bill Egli Concrete Construction  
 Elaborate Tile Company  
 Electric 2000, Inc.  
 Elements Interior Architecture Inc.  
 Elliott's Excavating  
 Ellis Wood Floor Service  
 EMC the BOC Group  
 Engler's Flashing Works  
 ERA First Advantage Realty, Inc.  
 Erosion Resources & Supply Inc.  
 ESSROC Cement Corp.  
 Euronique Inc.  
 Evansville Courier Company  
 Evansville Federal Credit Union  
 Evansville Garage Doors, Inc.  
 Evansville Teachers FCU  
 Evansville Tile Distributors  
 Evansville Titles  
 Evansville Winnelson  
 Fan & Light World  
 Farm Credit Services  
 Farmers State Bank  
 Fehrenbacher Cabinets, Inc.  
 Felts Lock Co., Inc.  
 Ferguson Enterprises, Inc.  
 Fifth Third Bank  
 First American Title Insurance Co.  
 First Federal Savings Bank  
 First State Bank  
 Flooring Solutions  
 Folz Realtors Inc.  
 Fredrick Hawkins Painting Co.  
 Gabe Mehringer Plumbing, Inc.  
 GAF Materials Corporation  
 General Shale Products Corp.  
 Gerhardt Tile Contractors  
 Goodman Concrete Walls, Inc.  
 Michael Gourley & Sons Concrete  
 Graber Insealators, Inc.  
 Grassmasters Sod Farm  
 Grooms Exteriors, Inc.  
 Gutter Helmet of Evansville  
 Guttertech, Inc.  
 Hahn Bros. Drywall Corporation  
 Hahn Realty Corporation  
 Hall Plastering & Drywall, Inc.  
 Harding Shymanski & Co.  
 Harmco Sales Corp.  
 Rita Heathcotte, CPA  
 Heritage Federal Credit Union  
 Joe Hisch Drywall Co.  
 The Home Plan Co.  
 Hornbeck Concrete Services, Inc.  
 House Hunter  
 Hydromax  
 ICI Paints, Inc.  
 Illuminating Expressions  
 IMI - Irving Materials, Inc.  
 Indiana Wholesalers, Inc.  
 Insight  
 Insulpro, Inc.  
 Integra Bank  
 Integrated Building Products, Inc.  
 Interiors by Cassie, Inc.  
 J.S. Irrigation Service  
 Jack Frost, Inc.  
 JH Rudolph & Co. Inc.  
 Just Faux Fun!!  
 Just Faux It! Just Consign It!  
 Kemper CPA Group, LLP  
 Kenny Kent Chevrolet  
 K-I Lumber & Building Materials  
 Kight Lumber Co., Inc.  
 Killebrew Brick  
 King's Great Buys Plus  
 Kitchen Interiors  
 Koch Air, LLC  
 Don Koester Masonry, Inc.  
 Koorsen Fire & Security, Inc.  
 Koressel Glass Company  
 Kraft Nursery, Inc.  
 L.E. Raley Electric Co., Inc.  
 Lance Cabinet Shop  
 Landscapes by Dallas Foster  
 Lappe Heating & Air, Inc.  
 Lea Matthews Furniture & Int.  
 Lehigh Cement Company  
 Leisure Distributors  
 Lensing Wholesale, Inc.  
 H. A. Lewis Htg, Clg & Plbg, Inc.  
 Dan Libbert  
 Life Mortgage Group  
 Light Concepts  
 Logan Lavelle Hunt Ins. Agency  
 Louisville Tile Distributors, Inc.  
 Lowe's Home Centers  
 Luton Landscaping  
 Lynnville National Bank  
 M.A.B. Paints  
 McCray Lavallo Frank & Klingler  
 McMahan Exterminating Co. Inc.  
 Meuth Carpet Supply  
 Meuth Concrete Services  
 Miller Block & Brick Co.  
 Mirrors Unlimited  
 Moose Lewis Contracting, Inc.  
 Morley & Associates, Inc.  
 Mr. Fence & Deck-Pros  
 Mulzer Crushed Stone  
 Nature by Design Landscapes  
 Nelson Flooring Inc.  
 Nenneker Electric Inc.  
 NexGen Building Supply  
 Nextel  
 NiteLiters, Inc.  
 North American Green  
 Nunning Heating/AC/Refrigeration  
 O'Daniel, Inc.  
 Old National Bank  
 Opus 1 Music, Inc.  
 Overhead Door Co. of Evansville  
 Paint Distributors, Inc.  
 Paint 'N Stuff, Inc.  
 Paragon Sight, Sound & Security  
 Parker's Custom Ironworks, LLC  
 Pasco Painting, Inc.  
 Patton Htg. & A/C Co., Inc.  
 Pella Windows & Doors  
 Peoples Trust & Savings Bank  
 Plumbers Supply  
 PPG/Porter Paints  
 Prof'l. Warranty Corp (PWC)  
 ProSource Whls. Floor Coverings  
 Prudential Prime Locations  
 PVC Plastics Co., Inc.  
 Ray's Heating & AC Inc.  
 Re/Max First Class Realty, Inc.  
 RE/MAX Services  
 The Realty Group, LLC  
 Regions Bank  
 Rick's Rain Irrigation Inc.  
 Risley's Audio & Video  
 River City Elevator Co. Inc.  
 Rose Home Bldrs/Capricorn  
 Scheller, Woodruff & Associates  
 Schenk's Sod Farm  
 Schiff Air Cond. & Heating, Inc.  
 Schindler Htg. & A/C, Inc.  
 Scholz Drywall & Interiors Inc.  
 Schroeder's Landscapes  
 Schultheis Insurance Agency  
 Sears Contract Sales  
 Self Insurance Services, LLC  
 Service Glass, Inc.  
 Seward Sales  
 Shelter Distribution  
 Sherry's Home, LLC  
 Sherwin Williams  
 Shively & Associates  
 SIGECOM  
 Sofa Express  
 South Central Communications  
 Southern Truss Co. Inc.  
 Spa City USA  
 Sprint Business Solutions  
 Stemaly Excavating, Inc.  
 Sticks & Stones Landsc. Materials  
 Stolz Structural, Inc.  
 Suburban Landscape Nursery  
 Sugarbaker's Home Fashion  
 Sun Windows, Inc.  
 Sunrise Carpets  
 Superior Deck & Fence Co.  
 Swat Pest & Lawn Mgmt.  
 Synthetic Stone, Inc.  
 ThermalCell Insulation LLC  
 Thriftway Inc.  
 Tracy Zeller Home  
 Truss Systems, Inc.  
 Trusses by Hobgood, Inc.  
 F.C. Tucker Emge Realtors  
 U Build It  
 United Bank  
 United Dynamics, Inc.  
 VECTREN  
 The Video Security Co.  
 Vittitow Basement Walls Inc.  
 Cinda Vote Design Group Inc.  
 Wallpapers to go  
 Water Furnace  
 Wayne's Appliances  
 Wells Fargo Home Mortgage  
 Weyerhaeuser Company  
 Whayne Supply/CAT Rental Store  
 Whirlpool Corporation  
 Mike Williams Gar.Doors/Openers  
 Windows of Evansville  
 Winiger Electric  
 Wood Spec'ties by Fehrenbacher

It's good  
 business  
 to do  
 business  
 with a SIBA  
 member!



55th Annual  
 Parade of Homes  
 June 10 - 18, 2006

**Complete!**  
*LUMBER, INC.*

Evansville  
473-6400  
5717 Old Boonville Hwy.

Henderson  
827-8410  
883 Hwy. 41 South




PEACHTREE  
DOORS AND WINDOWS

**Evansville Tile Distributors**  
*Ceramic Tile — Quarry — Natural Stone & More*  
1501 N. Cullen  
Evansville, IN 47715  
(812) 473-TILE  
(812) 473-7023 FAX

**Monday thru Friday**  
7:30 a.m. to 5:00 p.m.

**Saturday**  
8:00 a.m. to 12:00 p.m.

**NOW STOCKING:**  
4" & 16" Limestone Flooring  
& Sink Bowls  
12" Black Granite  
& Porcelain Tile 13", 16" & 20"  
All in Stock!!!  
**Locally Owned!!**

**MEUTH  
CONCRETE**



**Ready Mix Concrete**  
**Flowable Fill • Septic Tanks**

EVANSVILLE  
424-8554  
2201 Bergdolt Road  
NEWBURGH  
858-3854  
5644 Prospect Road

**Windows  
of Evansville**

**812-479-7950**

2701 N. Cullen Ave.  
Evansville, IN 47715

Fax: 812-479-7966



**POURED BASEMENT &  
RETAINING WALLS**

**DUMP TRUCK &  
ROCK SLINGER SERVICES**

**1-800-323-8345**

PERRY CULBERSON  
Mobile: 270-316-6206

**STOLZ  
STRUCTURAL, INC.**

**STRUCTURAL STEEL BEAMS  
STEEL POSTS  
CRANE TRUCK SERVICE  
DELIVERY AND SET-UP  
SET WOOD TRUSSES**

**John and Linda Stolz  
Owners**

**(812) 983-4720**

**Kight  
HOME CENTER**

Family-owned supplier  
of quality building  
materials & home  
improvement items....  
*...since 1957.*

Evansville Newburgh Rockport Owensboro

**MARVIN**  
Windows and Doors

Made for you.™



*Indiana*  
WHOLESALE, INC.  
**476-1373**

Discounts for SIBA members

Certified TrexPro™  
contractor



Fencing  
Decks  
Railing  
Pergolas  
Patio Covers  
Estate Gates

**Superior  
Deck & Fence Co. Inc.**

President—Dale Dossett

Call the "Original Dossett Family"

812-479-3325



208 S. Tekoppel Ave. Evansville, Indiana